

Visante INSIDER

The Business of Pharmacy™



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Your monthly dose of news you can use:

Collaboration at its best: BOP Forum

Just over a month ago, Visante's Business of Pharmacy Forum met in New Orleans to tackle pressing issues facing the hospital and health system pharmacy industry. About 20 pharmacy thought leaders were part of the most recent meeting that addressed:

- alternative purchasing strategies
- pharmacy finance
- informatics
- USP considerations
- drug diversion
- agile organizations & leadership structures

The group also shared current best practices that are making positive organizational impact. It was a tremendous time of collaboration and we're excited to continue the discussions at the next meeting. We'll be publishing some of the findings in future editions of the Insider. Learn more about the Forum [here](#).

Closing the 340B Orphan Drug Loophole

U.S. legislation to close the 340B Orphan Drug Loophole has been reintroduced, and key industry

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groups, such as AHA and ASHP, are in support. The Closing Loopholes for Orphan Drug Act is designed to allow critical access hospitals, sole community hospitals, rural referral centers, and free standing cancer centers to purchase orphan drugs at 340B prices to treat an indication other than the orphan indication. [Jim Jorgenson](#), Visante CEO, [explains here](#).

NEW Blog Series: Enteral Syringe Safety: Unintended consequences of ENFit™

We're starting a new blog series about safety concerns with the ENFit™ syringe and the resulting unintended consequences of its use. This is a complex patient safety issue that requires the attention of hospital pharmacists, and our goal is to educate and inform so that together we can improve medication safety. Please forward your comments or questions to [Maureen Burger](#), Visante CNO. [Read the first blog here](#).

In addition, Senior Consultant [Heidi L. McNeely](#), MSN, RN, PCNS-BC, and Sasha Jacobs-Lowry, BSN, RN, CPN recently published this helpful article in the November issue of Nursing Management: ***Enteral tubing connection changes: A failure modes and effects analysis.***

NEW WEBINAR: "Research Findings Concerning Patient Safety and ENFit™ Syringes"

Learn about important safety considerations of using ENFit™ syringes. NICU specialist [Keliana O'Mara](#), PharmD, BCPS, NICU Clinical Pharmacy Specialist, will discuss research findings that indicate a need for increased scrutiny of ENFit syringes. [Maureen Burger](#), Visante CNO, will moderate the discussion. Register [here](#).

Should the USP Appeal Process Delay Pharmacy's Responsibility to Patients?

NO! Pharmacy as a profession **must** continuously strive for excellence for the products provided to

UPCOMING WEBINARS

"Research Findings Concerning Dose Accuracy with ENFit Syringes," Wed. Dec. 18, 1:30 ET. [Maureen Burger](#), CNO Visante, will moderate this presentation of research findings by NICU specialist Keliana O'Mara, PharmD, BCPS, NICU Clinical Pharmacy Specialist. This is an important topic for hospital pharmacy as we seek to improve dose accuracy and patient safety. Register [here](#).

"Taking USP Chapter <800> to the Next Level with Surface Monitoring," a symposium and live webinar conducted at the 2019 ASHP Midyear Clinical Meeting and Exposition on Monday, Dec. 9, 11:30-1 PT. [Fred Massoomi](#), PharmD, FASHP, is one of the faculty members for this event. Register [here](#).

COME SEE US

[ASHP Midyear 2019](#), December 8-12, Las Vegas. [Contact us](#) to schedule a time to meet.

[340B Coalition Winter Conference](#), February 10-12, San Diego. Stop by our exhibit or [schedule a time](#) to meet.

CAREER OPPORTUNITIES

Do you have a position you would like us to post? Our subscribers are some of the best people in hospital and health system pharmacy. Contact [Alana](#) for more information.

patients, explains [Fred Massoomi](#), PharmD, FASHP, in this blog. Dr. Massoomi also lays out [10 best practices](#) for achieving compounding excellence.

The Future of Copay Accumulator Programs

If you thought copay accumulator programs were going away, you may have to wait awhile longer. While CMS finalized a policy that would limit the use of copay accumulator programs, questions have been raised by prior IRS guidances and the 2020 Notice of Benefit and Payment Parameters rule. [Jim Jorgenson](#) explains what's happening [in this recent blog](#).

Are you attending the ASHP Midyear Meeting?

There is much to consider for hospital and health system pharmacy as we move into 2020. At Visante, we have the opportunity to put innovation into action with our clients. 2019 has been a tremendous year to capitalize on trends that help set our clients up for success – both financially and clinically. We would love to talk with you about what you're seeing in your organization and how we can help you achieve your goals and find new opportunities for growth. Send us an [email](#) to schedule a time to meet.

NEW WEBINAR AT ASHP: "Taking USP Chapter <800> to the Next Level with Surface Monitoring"

You won't want to miss [Dr. Fred Massoomi's](#) presentation concerning USP 800 and surface contamination which is part of a live symposium and webinar starting at [ASHP Midyear Clinical Meeting and Exposition](#), 11:30-1 PT. Register [here](#).

PRESENTATIONS & PUBLICATIONS

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A vision for *moving healthcare forward*

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