

## 340B Program Management and Oversight for Vulnerable Hospitals



Vulnerable Hospital 340B Covered Entities must contend with constantly expanding and evolving regulations and notices from both government and non-government stakeholders. Critical Access Hospitals (CAHs), Sole Community Hospitals (SCHs) and Rural Referral Centers (RRCs) offer essential patient care but often have limited resources to effectively manage 340B program compliance. Visante's team of 340B Program experts come alongside these essential CEs to help them manage their 340B programs for optimal compliance and lasting success.

### Our experience means improved confidence

Visante's experts bring commitment and experience that gives Vulnerable Hospitals confidence in their compliance. We have conducted audits of Vulnerable Hospitals, thousands of contract pharmacies and virtually every type of Covered Entity. Our team stays on top of evolving regulations, providing the most up-to-date expertise and information.

### All types of programs, all types of challenges

Many of Visante's 340B consultants are graduates of the APEXUS 340B University and highly experienced in 340B Program compliance. We have managed many programs successfully and understand the vast array of challenges that face Vulnerable Hospitals, such as TPA direction and Medicaid requirements. We educate and train teams so that they have the knowledge and skills necessary to manage a robust program.

### Keen understanding of unique needs

Visante's team provides focused attention on qualified child sites to provide primary and emergency care services to surrounding underserved communities. We also make sure that our clients meet the minimum requirement of 8% disproportionate share adjustment percentage. These are just two important examples of how we meet the unique needs of Vulnerable Hospitals.

### Timely and thorough audits and documentation

Our experts prepare Vulnerable Hospital clients for upcoming audits by reviewing their compliance with these regulations and guidance statements, including a comprehensive review of all required documentation. We also generate auditable records to demonstrate compliance.

### Vital to Community Health

Visante supports CAHs, SCHs and RRCs by developing a strong community message that demonstrates the CE's dramatic impact on area healthcare.



Vulnerable Hospitals are absolutely essential to community health. We support their 340B Programs with a unique approach to making sure they meet all the compliance requirements required of them which are quite different than other CEs. Our RRCs, CAHs and SCHs client feel confident in their compliance and the future of their programs. ”

— Kristin Fox-Smith, Senior Vice President, Hospitals & Health System Services, Visante

## Let Visante help you develop and manage a successful 340B program

**Visante delivers an unparalleled commitment to client satisfaction and our experience gives our clients an exceptional advantage that translates to timely, thorough and cost-saving compliance and program results.**

### **Visante’s 340B Program Consulting Services for Vulnerable Hospitals Provide:**

- Commitment to leadership with a clear focus on 340B Program compliance
- Education and training to develop and maintain staff knowledge and skills
- Integrated 340B systems that also generate auditable records and demonstrate compliance
- Measurable improvement to consistently analyze, monitor, and implement program enhancements
- Documented strategy that ensures the 8% disproportionate share minimum requirement
- Focused attention on qualified child sites to provide primary and emergency care services to surrounding underserved communities

**Visante has the expertise to begin supporting your program instantly and are able to exit when you are resourced and comfortable to manage the program on your own.**

### **Visante supports all types of covered entities:**

- Black Lung Clinics
- Children’s Hospitals
- Comprehensive Hemophilia Centers
- Critical Access Hospitals
- Disproportionate Share Hospitals
- Federally Qualified Health Centers
- Free Standing Cancer Hospitals
- Hemophilia Treatment Centers
- Native Hawaiian Health Centers
- Rural Referral Centers
- Ryan White HIV/AIDS Program Grantees
- Sexually Transmitted Disease Clinics
- Sole Community Hospitals
- Title X Family Planning Clinics
- Tribal/Urban Indian Health Centers
- Tuberculosis Clinics

» **Contact us to learn more how Visante Consulting & Technology can support your 340B Program compliance. Visit [visanteinc.com](http://visanteinc.com) or call 866.388.7583.**

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