

340B Program Management and Oversight



340B Covered Entities face increasing scrutiny from both government and non-government stakeholders. Continually evolving regulations create significant compliance barriers. Visante's 340B Program experts are unwaveringly committed to helping you achieve total compliance and expand your program for optimal results.

Our experience means improved confidence

Visante's experts bring commitment and experience that provide rock-solid confidence in your compliance. We have conducted audits of thousands of contract pharmacies and virtually every type of Covered Entity, and we have expertise with all split-billing platforms. Our team stays on top of evolving regulations, providing the most up-to-date expertise and information.

All types of programs, all types of challenges

Many of Visante's 340B team of consultants are graduates of the APEXUS 340B University and highly experienced in 340B Program compliance. We are well-positioned to manage and oversee your 340B Program independently in the event your Program does not have dedicated 340B resources, or we can educate and train your team so that they have the knowledge and skills necessary to manage a robust program. We are well-versed to support all types of Covered Entities and will help you meet your unique challenges.

Keen understanding of evolving regulations

Visante's 340B team members are current with all of HRSA's Office of Pharmacy Affairs (OPA) regulations and Government Accountability Office (GAO) recommendations and we regularly share these updates with our clients. We prepare clients for upcoming audits by reviewing compliance with regulations and guidance statements, including a comprehensive review of all required documentation, and routinely participate in HRSA audits in support of our clients.

Independent audits are a HRSA expectation

Visante's expertise helps you fulfill HRSA/OPA expectations for contract pharmacies to conduct annual *external* audits.

Achieve compliance.



Our 340B team is absolutely committed to bringing our clients into full compliance with regulations and guidance. We go over and above expectations to uncover vulnerabilities and issues that are commonly overlooked. Our clients' satisfaction is integral to our success. We continually uncover compliance gaps and vulnerabilities to allow for a solid 340B Program foundation while also identifying areas of additional 340B savings to increase program revenue. ”

— Kristin Fox-Smith, Senior Vice President, Hospitals & Health System Services, Visante

Let Visante help you develop and manage a successful 340B program

Optimizing program results while achieving maximum compliance increases the opportunity to utilize 340B savings for enhanced services and to expand services to vulnerable patient populations. Our team supports dozens of HRSA audits and manufacturer inquiries on behalf of our clients annually.

Visante supports all types of covered entities:

- Black Lung Clinics
- Children's Hospitals
- Comprehensive Hemophilia Centers
- Critical Access Hospitals
- Disproportionate Share Hospitals
- Federally Qualified Health Centers
- Free Standing Cancer Hospitals
- Native Hawaiian Health Centers
- Rural Referral Centers
- Ryan White HIV/AIDS Program Grantees
- Sexually Transmitted Disease Clinics
- Sole Community Hospitals
- Title X Family Planning Clinics
- Tribal/Urban Indian Health Centers
- Tuberculosis Clinics

Visante's Program Management and Oversight services:

- Program implementation and development of internal oversight structure and maintenance
- Internal and external audit support, on-site HRSA audit support and Corrective Action Plan guidance in the event of HRSA audit findings
- Gap analysis and targeted recommendations, focusing on long-term strategy in the mixed-use and contract pharmacy space to ensure program optimization
- WAC savings focus to ensure that 340B savings is optimized
- Split-billing RFP guidance, implementation and Program re-design

» **Contact us to learn more how Visante Consulting can support your 340B Program compliance. Visit visanteinc.com or call 866.388.7583.**

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