Visante Consulting Services:

Delivering the Highest Level of 340B Expertise



340B Solutions for Total Compliance and Lasting Success



The 340B Program faces increasing scrutiny from both government and non-government stakeholders. Continually evolving regulations create significant compliance barriers. Visante's 340B Program experts bring their experience and audit expertise to help all types of covered entities protect their Programs and make the most of their opportunities.

Our experience means improved confidence

Visante's experts bring experience to your organization that will give you confidence in your compliance. We have conducted audits of thousands of contract pharmacies for virtually every type of covered entity, and we have expertise with all split-billing platforms in the industry. Our team stays on top of evolving regulations, bringing you the most up-to-date expertise and information.

All type of programs, all types of challenges

Visante's 340B team of consultants are all graduates of the APEXUS 340B University and highly experienced in 340B Program compliance. Visante continues to manage and support successful 340B compliance. We understand all Programs face unique challenges, and are well versed to support all types of covered entities.

Be prepared. Be confident.

Visante's 340B team members are current with all of HRSA's Office of Pharmacy Affairs (OPA) regulations and Government Accountability Office (GAO) recommendations, and we regularly share these updates with our clients. Our experts prepare our clients for upcoming audits by reviewing their compliance with these regulations and guidance statements, including a comprehensive review of all required documentation.

Independent audits are a HRSA expectation

Visante's expertise helps you fulfill HRSA/OPA expectations for contract pharmacies to conduct annual external audits.

Without a doubt, Kristin Fox-Smith and Visante have kept me and my team on track to ensure that our 340B Program continues to benefit the hospital and the patients in our community while remaining in compliance with HRSA.

We continue to see Programs that are under-resourced to fully support their CE in all aspects of technology, compliance responsibilities, and contract pharmacy. The lack of resources directly correlates to a CE's ability to manage internal audits and provide Program oversight.

Kristin Fox-Smith, Senior Vice President, Hospitals & Health System Services, Visante

Let Visante help you achieve and maintain a successful Program

Optimizing program results, while achieving maximum compliance, increases the opportunity to utilize 340B savings for enhanced services. Our Visante team supports dozens of HRSA audits and manufacturer audits on behalf of our clients annually.

We can help you prepare for a HRSA audit through our comprehensive assessment designed to highlight Program gaps and inconsistencies that could jeopardize the success of your 340B Program.

Visante supports all types of covered entities:

- Black Lung Clinics
- Children's Hospitals
- Comprehensive Hemophilia Centers
- Critical Access Hospitals
- Disproportionate Share Hospitals
- Federally Qualified Health Centers
- Free Standing Cancer Hospitals
- Native Hawaiian Health Centers
- Rural Referral Centers
- Ryan White HIV/AIDS Program Grantees
- Sexually Transmitted Disease Clinics
- Sole Community Hospitals
- Title X Family Planning Clinics
- Tribal/Urban Indian Health Centers
- Tuburculosis Clinics

Visante's 340B Program consulting services:

- Internal and external audit support, on-site HRSA audit support and Corrective Action Plan guidance in the event of HRSA audit findings
- Program implementation and development of internal oversight structure and maintenance
- Gap analysis and targeted recommendations, focusing on long-term strategy in the mixed-use and contract pharmacy space to ensure program optimization
- Split-billing RFP guidance, implementation and Program re-design

Visante's Compliance Support Technology Solution

Our 340B experts teamed up with Pharmacy Stars to develop an easy-to-use web-based application to support ongoing compliance and self-auditing.

Clients of all types and sizes have benefited from this cost-effective application as a stand-alone compliance aid or in conjunction with our consulting services.



>>> Contact us to learn more how Visante Consulting & Technology can support your 340B Program compliance. Visit visanteinc.com or call 866.388.7583.

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