



Maximize specialty pharmacy revenue and improve patient care



Visante knows how to make the most of your specialty pharmacy opportunity to improve quality of care while maximizing financial performance. Our expertise helps clients quickly grow and sustain strong performance, guaranteeing at least a 10:1 ROI through our partnership.

Extraordinary results out of the gate

Specialty pharmacy is an exciting growth area for health systems, and our clients experience tremendous financial gain and positive patient outcomes almost immediately. Our deep, contemporary expertise helps you succeed right away and long into the future.

Improved efficiency and patient care

We believe strongly in the importance of establishing strong internal specialty pharmacy programs that meet the needs of your patients and employees. A health system-operated specialty pharmacy streamlines the prior authorization experience, reducing turnaround times and getting medications to patients sooner. It also improves long-term patient outcomes by ensuring patients achieve the intended benefits of treatment. Our experience shows that internal programs yield superior ROIs and overall value.

Comprehensive assessments, customized solutions

Starting with a deep analysis of the total opportunity and existing operations, our team develops a thorough understanding of your unique opportunities and challenges. From there, a customized plan for implementation and growth is developed and executed to ensure short-term wins and long-term sustainability, driving outstanding clinical and financial results.



At Visante, our clients are our partners and our ultimate goal is to ensure health system success and positive patient outcomes. We are absolutely committed to client success and satisfaction. ”

— Steve Rough,
SVP, Visante

Visante's RISE Approach to Client Success

- REVIEW** existing programs employing a deep analysis of data and operations
- IDENTIFY** areas of opportunity in collaboration with client
- SUPPLY** quickly achievable detailed action plans
- ENABLE** success through robust implementation support

» Optimize revenue & improve care.



We understand every detail, every element of specialty pharmacy. Maximizing supply chain and clinic conversion opportunities and partnering on a responsive prior authorization hub service model to maximize your internal business capture rate are just a few components of our client-focused programs. ”

— Joe Cesarz, VP, Visante

Optimizing the Business of Pharmacy™ to deliver extraordinary ROI

Exceptional implementation support services to improve performance in all areas of specialty pharmacy, including:

- Prior authorization and benefits investigation
- Clinical patient management
- Mail service and delivery
- Access to limited distribution drugs and payer networks
- Employee health plan savings
- Retail pharmacy revenue cycle processes
- Discharge and bedside medication delivery
- Medication assistance program
- Retail pharmacy charge structure
- Space and facility design

We provide dedicated services to create, grow and manage your program:

- Analytics and opportunity assessment
- Strategy execution and capture rate improvement
- Facility and workflow design
- Employee health plan benefit design
- Manufacturer and payer access
- Accreditation strategies and support

SPECIALTY PHARMACY >> OUTSTANDING CLINICAL CARE >> FINANCIAL RESULTS

>> To find out more visit visanteinc.com, or contact us at (866) 388-7583 or solutions@visanteinc.com.

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